

The Genio Trust

Trustees' Report and
Financial Statements
for the financial year ended
31 December 2016

THE GENIO TRUST

**TRUSTEES' REPORT AND FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016**

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THE GENIO TRUST

TRUSTEES AND OTHER INFORMATION

TRUSTEES

Brian MacCraith
Ruth Barrington
Geraldine Ruane
Barney Whelan

AUDITORS

Deloitte
Chartered Accountants and Statutory Audit Firm
Deloitte & Touche House
Earlsfort Terrace
Dublin 2

PRINCIPAL ADDRESS

Unit 19-21
Block 5
Westland Square
Pearse Street
Dublin 2

BANKERS

Ulster Bank
Oliver Plunkett Street Mullingar
Co Westmeath

SOLICITORS

Arthur Cox
Ten Earlsfort Terrace
Dublin 2

CHARITY NUMBER

CHY 19312

CHARITIES REGULATORY AUTHORITY

20075606

THE GENIO TRUST

TRUSTEES' REPORT

The Trustees present their annual report and the audited financial statements for the financial year ended 31 December 2016.

MAIN OBJECT

The main object of the trust is to promote and advance the public benefit in particular by the promotion and support of the development and provision of personalised services to meet the needs of disadvantaged and vulnerable people.

TRUSTEES

The present trustees are listed on the 'Trustees and other information' page.

STRUCTURE, GOVERNANCE AND MANAGEMENT

a. Trust Deed

The Genio Trust was established by Genio Ltd. in April 2010 and registered as a charity with the Revenue Commissioners on 1st July 2010, charity number 19312.

b. Method of appointment or election of trustees

The Trustees of the Genio Trust are appointed by the Board of Directors of Genio Ltd. Their role is to make final decisions regarding receiving and disbursing funds, ensuring adherence to the main object of the Trust which is in line with the overall vision and mission of Genio.

c. Organisational Structure and decision making

Innovation funding is received from Government, philanthropy and private donors and disbursed by the Genio Trust for grant-making, research and capacity-building programmes. To date the Genio Trust is supporting projects to improve the lives of people with disabilities, mental health difficulties and dementia.

Authority is delegated on a day-to-day basis to the Executive Director and Senior Management of the Company to receive and disburse funds and to negotiate and sign agreements with funders in a manner that is consistent with the object of the Trust and decisions of the Trustees.

OBJECTIVE AND ACTIVITIES

a. Policies and objectives

The Trust was established by Genio Ltd. to advance the public benefit in particular by the promotion and support of the development and provision of personalised services to meet the needs of disadvantaged and vulnerable people.

b. Strategies for achieving objectives

The Trust furthers its charitable purposes for the public benefit through its innovation funding policy. To date the Genio Trust is working with Government and philanthropy to support projects to improve the lives of people with disabilities, mental health difficulties and dementia.

c. Activities for achieving objectives

In seeking funding from Philanthropic, Government and Personal Donations to grant aid service providers, community and voluntary organisations and government agencies to develop and mainstream personalised services. Grants are issued on the basis of agreed criteria established clearly with its funding partners and subject to independent and robust review.

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TRUSTEES' REPORT (CONTINUED)

RISK MANAGEMENT

The responsibility for the management and control of the Genio Trust rests with the Board of Trustees and their involvement in the key aspects of the risk management process is essential, particularly in setting the parameters of the process and reviewing and considering the results.

The Trustees recognise and regularly reviews the major risks to which the Trust could be exposed. The Trust considers risk in terms of financial, operational, reputational, governance and other risks that might affect its ability to deliver a quality service in line with our mission.

The principal risks that have been identified are

- Liquidity
- Reputation
- Grantees achieving agreed outcomes

The Trustees are satisfied that policies and procedures are in place to mitigate exposure to major risks.

GOING CONCERN

The Trustees have prepared budgets for a period of at least twelve months from the date of the approval of the Financial Statements which demonstrate that there is no material uncertainty regarding the trust's ability to meet its liabilities as they fall due, and to continue as a going concern. On this basis, the Trustees consider it appropriate to prepare the financial statements on a going concern basis. Accordingly, these financial statements do not include any adjustments to the carrying amounts and classification of assets and liabilities that may arise if the trust was unable to continue as a going concern.

BOOKS OF ACCOUNT

The measures that the trustees have taken to secure compliance with the requirements of the Declaration of Trust, with regard to the keeping of accounting records, are the employment of appropriately qualified accounting personnel and the maintenance of computerised accounting systems. The trust's accounting records are maintained at the company's registered office at Unit 19-21, Block S, Westland Square, Pearse Street, Dublin 2.

FINANCIAL REVIEW OF THE ACCOUNTS FOR THE 12 MONTHS TO DECEMBER 2016

The Trust achieved a break-even position for 2016 (18 months ended 31/12/2015: Surplus of €8,280). Total income for 2016 was €2,282,768 compared to 18 months ended 31/12/2015 income of €5,870,624 a decrease of 61%. The source of this income, excluding interest income, is comprised of the Health Services Executive (HSE) and Atlantic Philanthropy funding, which are utilised to fund disbursement of grants under the various program areas. This decrease is explained by the occupation of establishing the Service Reform Fund during 2016, with the HSE, the Department of Health, and Atlantic Philanthropies, which amounts to a total fund of €45 million over a three-year period. Therefore, no new grants were awarded in 2016. However, disbursements were made to existing grantees in line with the terms and conditions of their original grants. Expenditure included grant disbursements of €840,011 (18 months ended 31/12/2015: €3,594,104) under programs of Disability & Mental Health and €553,905 (18 months ended 31/12/2015: €1,865,490) in Dementia as well as grants to Genio CLG of €500,000 (18 months ended 31/12/2015: €Nil). Research & Evaluation expenditure amounted to €297,209 (18 months ended 31/12/2015: €372,961).

THE GENIO TRUST

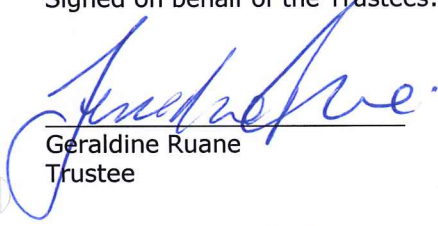
TRUSTEES' REPORT (CONTINUED)

The Trust had no employees in 2016. Genio Trust moved offices from Westmeath to Dublin in March 2016 and the expenditure includes costs of €54,244 (18 months ended 31/12/2015: €Nil) related to this move. Other overheads related to the running costs of the Trust amounted to €37,399 (18 months ended 31/12/2015: €29,789).


POST BALANCE SHEET EVENTS

There have been no significant post balance sheet events.

Signed on behalf of the Trustees:



Geraldine Ruane
Trustee



Barney Whelan
Trustee

Date: 7/6/17

THE GENIO TRUST

STATEMENT OF RESPONSIBILITIES OF THE TRUSTEES

The Board of Trustees is required to prepare financial statements of the Trust for each financial year which give a true and fair view of the state of the affairs of the Trust and of the income and expenditure of the Trust for that year. In preparing those financial statements the Board of Trustees is required to:

- select suitable accounting policies for the Trust financial statements and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on a going concern basis unless it is appropriate to presume that the Trust will continue in business.

The Board of Trustees is responsible for keeping proper books of account which disclose with reasonable accuracy the financial position of the Trust and to enable them to ensure that the financial statements are prepared in accordance with the accounting policies. They are also responsible for safeguarding the assets of the Trust and hence taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Board of Trustees are also responsible for the maintenance and integrity of the corporate and financial information included on the Trust's website.

INDEPENDENT AUDITORS' REPORT TO THE TRUSTEES OF THE GENIO TRUST

We have audited the financial statements of The Genio Trust for the financial year ended 31 December 2016 which comprise the Statement of Income and Retained Earnings, the Balance Sheet, the Statement of Cash Flows and the related notes 1 to 14. The relevant financial reporting framework that has been applied in their preparation is Irish law and FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland ("financial reporting framework").

This report is made solely to the trustees as a body. Our audit work has been undertaken so that we might state to the trustees, those matters we state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than The Genio Trust and the trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditors

As explained more fully in the Statement of Trustees' Responsibilities, the trustees are responsible for the preparation of the financial statements, giving a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with Irish law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the trust's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the trustees; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Trustees' Report and Financial Statements for the financial year ended 31 December 2016 to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion, the financial statements give a true and fair view, in accordance with the financial reporting framework, of the state of the affairs of the trust as at 31 December 2016 and of the result for the financial year then ended.



Deloitte
Chartered Accountants and Statutory Audit Firm
Dublin

Date: 14 June 2017

THE GENIO TRUST**STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016**

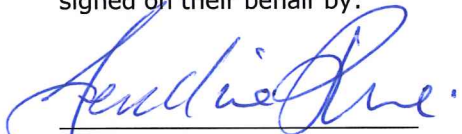
	<i>Note</i>	Year ended 31/12/2016 €	18 months ended 31/12/2015 €
INCOME			
Income	3	2,274,198	5,829,910
Interest receivable and similar income		8,570	40,714
		<hr/> 2,282,768	<hr/> 5,870,624
EXPENDITURE			
Grant release		(1,893,916)	(5,459,594)
Research expenses		(297,209)	(372,961)
Other expenses		(91,643)	(29,789)
		<hr/> (2,282,768)	<hr/> (5,862,344)
SURPLUS FOR THE YEAR		-	8,280
RETAINED EARNINGS AT THE BEGINNING OF THE REPORTING YEAR		88,275	79,995
RETAINED EARNINGS AT THE END OF THE REPORTING YEAR		<hr/> 88,275	<hr/> 88,275


THE GENIO TRUST

**BALANCE SHEET
AS AT 31 DECEMBER 2016**

	<i>Notes</i>	2016 €	2015 €
CURRENT ASSETS			
Cash at bank and in hand		12,378,276	12,535,616
CREDITORS: (Amounts falling due within one year)	7	(12,160,001)	(2,065,403)
NET CURRENT ASSETS		218,275	10,470,213
TOTAL ASSETS LESS CURRENT LIABILITIES			
CREDITORS: (Amounts falling due more than one year)			
Deferred income	8	(130,000)	(10,381,938)
NET ASSETS		88,275	88,275
CAPITAL AND RESERVES			
Retained earnings		88,275	88,275

The financial statements were approved by the Trustees on 7/6/17 and signed on their behalf by:


 Geraldine Ruane
 Trustee


 Barney Whelan
 Trustee

THE GENIO TRUST**STATEMENT OF CASH FLOWS
FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016**

	Year ended 31/12/2016 €	18 months ended 31/12/2015 €
Reconciliation of surplus for the year to net cash inflow from charitable activities		
Surplus for the year	-	8,280
Decrease in debtors	-	11,686
Increase/(decrease) in creditors	569,942	(10,000)
Net cash inflow from charitable activities	569,942	9,966
Cash flow from investing activities		
Interest and similar income received	8,570	40,714
Net cash flow from investing activities	8,570	40,714
Cash flow from financing activities		
Grant received	822,942	15,110,404
Grant released	(1,884,200)	(5,829,910)
Transfer from Genio CLG	325,406	295,585
Net cash flow from financing activities	(735,852)	9,576,079
Net (decrease)/ increase in cash and cash equivalents in the financial year	(157,340)	9,626,759
Cash and cash equivalents at the beginning of the financial year	12,535,616	2,908,857
Cash and cash equivalents at the end of financial year	12,378,276	12,535,616

1. ACCOUNTING POLICIES

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the trust's financial statements.

Basis of Preparation

The financial statements have been prepared in accordance with Irish law and FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

Basis of Accounting

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council, and promulgated for use in Ireland by Chartered Accountants Ireland. The prior year financial statements were not required to be restated for material adjustments on adoption of FRS 102 in the current year. For more information see note 14.

Grants

Grants are credited to deferred income. Grants towards revenue expenditure are released to the statement of income and retained earnings as the related expenditure is incurred.

Taxation

As a registered charity, The Genio Trust has been granted charitable exemption by the Revenue Commissioners under reference CHY 19312.

GOING CONCERN

The trustees have a reasonable expectation that the trust has adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the financial statements.

2. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Company's accounting policies, which are described in note 1, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Information about critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements is included in the accounting policies and the notes to the financial statements.

3. INCOME

Income for the year consists of grants released from deferred income to match related expenditure incurred.

THE GENIO TRUST

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

4. TRUST STATUS

The Genio Trust was formed by a Declaration of Trust on 20 April 2010. The main objective of the trust is to promote and advance the public benefit, in particular by the promotion and support of the development and provision of personalised services to meet the needs of disadvantaged and vulnerable people.

5. EMPLOYEES

There were no employees during the financial year apart from the trustees who received no remuneration (2015: Nil).

6. TRANSACTIONS WITH TRUSTEES

There were no related party transactions with the trustees during the financial year.

7. CREDITORS: (Amounts falling due within one year)	2016 €	2015 €
Other creditors	174,051	-
Amount due to related party (note 11)	395,891	-
Deferred income (note 8)	11,590,059	2,065,403
	<u>12,160,001</u>	<u>2,065,403</u>

8. DEFERRED INCOME	2016 €	2015 €
Opening balance	12,447,341	2,830,548
Income deferred in the financial year/period	831,512	15,151,118
Grant from Genio CLG	1,475,000	1,016,455
Grant to Genio CLG	(1,149,594)	(720,870)
Released to Statement of Income and Retained Earnings in current financial year	(1,884,200)	(5,829,910)
Closing balance	<u>11,720,059</u>	<u>12,447,341</u>

Disclosed as follows:

Creditors: Amounts falling due within one year	11,590,059	2,065,403
Creditors: Amounts falling due more than one year	130,000	10,381,938
	<u>11,720,059</u>	<u>12,447,341</u>

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NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

9. FINANCIAL COMMITMENTS

Total future minimum lease payments under non-cancellable operating leases are as follows:

	2016 €	2015 €
Within one year	39,600	-
Within two to five years	118,800	-
	<u>158,400</u>	<u>-</u>

Operating lease payments represent rentals payable by the Trust for its office property. The office property lease is for ten years with a break clause at four and a half years.

10. FINANCIAL INSTRUMENTS

The carrying values of the company's financial assets and liabilities are summarised below:

	2016 €	2015 €
Financial liabilities		
Measured at undiscounted amount payable		
• Other creditors (note 7)	174,051	-
• Amount due to related party (note 7)	395,891	-
	<u>569,942</u>	<u>-</u>

11. RELATED PARTY TRANSACTIONS

Genio CLG is a related party of The Genio Trust as the company has the power to control the composition of the Board of Trustees. The following related party transactions took place during the financial year:

- Genio CLG transferred funds totalling €1,475,000 (18 months ended 31/12/2015: €1,016,455) of cash to The Genio Trust. This transfer of €1,475,000 is made up of €970,000 under a Dementia Grant Agreement funded by Atlantic Philanthropy and an amount of €505,000 under the Social Reform Fund for Disability & Mental Health funded by Atlantic Philanthropy. This money is used to fund grants and pay for research under the dementia programme area and to pay for core costs, evaluation, and advocacy under the programme areas of disability and mental health.
- The Genio Trust transferred funds totalling €1,149,594 (18 months ended 31/12/2015: €720,870) to Genio CLG. These transfers consist of core cost grants from the HSE and Atlantic Philanthropy and donations of €864,273 to defray the administration costs of Genio CLG. An amount of €285,321 was received into The Genio Trust bank account, however its purpose was to fund the Intensive Home Care Packages Research & Evaluation work under the Dementia programme area in Genio CLG.
- The Genio Trust owed €395,891 at 31 December 2016 (18 months ended 31/12/2015: Nil) to Genio CLG.
- A director of Genio CLG has made a donation of €8,250 to the Trust with no conditions attached.

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NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

12. COMPARATIVES

The current figures are for a 12 month period, the comparative figures are for an 18 month period.

13. POST BALANCE SHEET EVENTS

No material events have occurred since the balance sheet date which would affect the financial statements of the trust.

14. EXPLANATION OF TRANSITION TO FRS 102 (CONTINUED)

This is the first year the trust has presented its financial statements under Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council. The last financial statements under previous Irish GAAP were for the 18 months ended 31 December 2015 and the date of transition to FRS 102 was therefore 1 July 2014. As a consequence of adopting FRS 102, a number of accounting policies have been changed to comply with that standard. None of these changes have resulted in an adjustment to equity reported under previous Irish GAAP at 31 December 2015 or 1 July 2014 and there was no effect on the surplus previously reported for the 18 months ended 31 December 2015.